



FOR OFFICE USE ONLY:

CODE:

Serial No:

THE HANDBOOK DATA FORM

Please fill the form in BLOCK LETTERS

Name of the organization

Contact Person

Designation

Address

City State

Pin STD Code Tele.

Fax Mobile

Website

Email

Year of Establishment No. Of Employees No of Branches*

Head office(city)

Turnover (2005-2006) 0-50 lakhs 50 lakhs-2 cr 2-5 cr 5-10 cr 10-50 cr 50-100 cr >100 cr

*Please attach the contact details.

1. Which of the following best describes your primary Business? (Single Response)

Vendor/Manufacturer National Distributor Regional/Sub distributor Importer System Integrator

Solution Provider VAR Dealer/Reseller Retailer

Any other (please specify)

2. Which of the following segment is your company into (9 all which apply)

(1) HARDWARE (2) SOFTWARE (3) SERVICES

If you have 9 1 go to question no 3

If you have 9 2 go to question no 4

If you have 9 3 go to question no 5,6 (as applicable)

3. HARDWARE: Please 9 top 5 products you sell.

Accessories Audio -Video products (Projectors, Web camera, Camcorders)

Barcode Readers / Biometric Devices / Access Control Devices Batteries – Rechargeable, SMF

Cable / Wire & Connectors Consumables - Media, Compatibles, Cartridges, Toners, Ribbons Computer Furniture

Desktop Digital Gadgets – Digital Camera, Flash Drive, MP3, MP4 Enclosures

Hubs And Concentrators KVM Switches Laptop

Modems - Dial Up, ISDN, DSL, Leased-Line Monitors- CRT, LCD, TFT, EFT, Plasma

Motherboards Network Security – Firewall, IDS, UTM

Peripherals - (Input devices, Mice, Memory Chip, Sound Card, TV Tuners, Graphic cards, Optical Drives, Cases, Cabinets, Speakers, Tape Drive, Zip Drives, Pen Drive.)

